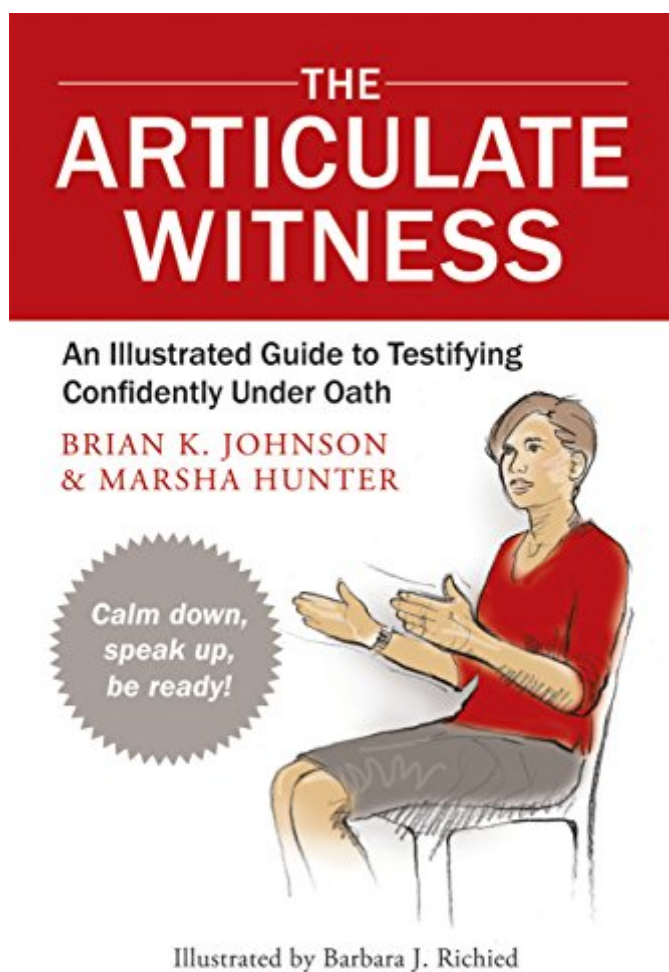


The book was found

The Articulate Witness: An Illustrated Guide To Testifying Confidently Under Oath



Synopsis

Every day in the United States, ordinary people are called to testify in court. Most of them have never been involved in a legal proceeding. But they have probably seen witnesses in high-profile trials on television, being harshly cross examined, looking nervous or anxious—perhaps even humiliated. The thought of testifying can be scary. Being subpoenaed can lead to weeks or months of anxiety until the day arrives when they raise their right hand and swear to tell the truth. This book is for them. Whether testifying at a trial, arbitration, or deposition, this book will help witnesses get ready for the experience. Easy-to-follow, illustrated tips prepare them to be a more compelling witness. The book contains answers to common questions, such as: What can I expect when I testify? How can I be a prepared and trustworthy witness? What is the key to calming my nerves? What questions should I ask the lawyer who called me? How do I keep my emotions in check? Can I channel my nervous energy into something positive? and How can I prevent getting flustered while testifying? Distinguished trial advocacy instructors who have been teaching lawyers to be self-assured communicators for 35 years now employ their techniques to help people who find themselves in the witness chair.

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Customer Reviews

First-time witnesses will truly appreciate the guidance in this book - it effectively distills down the job of the witness on the stand in a friendly, manageable format. Attorneys who use this book to help prepare witnesses will find that it furnishes a great foundation of understanding for their witnesses that they can build from - each of the points are key to an effective presentation on the stand. I have not found another tool that is as effective and easy to understand.

As a lawyer, I think this book should be in every litigator's office to give to anyone they expect to testify in trial. Many witnesses are not prepared and this book covers everything they should know. And it is written in language - with pictures - that anyone can understand. Kudos to Brian Johnson and Marsh Hunter for writing this book. In accordance with FTC guidelines I did receive this book as a "win" from Goodreads.

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